



Barton Creek Country Club | Austin, Texas
Club General Manager

About the Club

Nestled in the heart of the Texas Hill Country, just outside Austin, Barton Creek Country Club is a luxury golf and hospitality leader known for its exceptional service, stunning landscapes, and premier golfing. The Club features four courses designed by legends Tom Fazio, Ben Crenshaw, Bill Coore, and Arnold Palmer. Adjacent to the Club, the Omni Resort and Spa blends natural beauty with modern amenities, offering 493 hotel rooms, six golf group homes, 76,000 sq. ft. of meeting space, heated pools, and the Mokara Spa.

Golf members enjoy four championship courses, four driving ranges, six putting greens, four short game areas, and the Barton Creek Golf Academy. The Club hosts various golf associations and events, including championships and member tournaments. The tennis facility at the main clubhouse offers ten Sportmaster premium hard courts with LED lighting for evening play and a year-round schedule of activities. The Palmer Lakeside facility adds two tennis courts, four lighted pickleball courts, a fitness facility, and an aerobic room. The 33,000 sq. ft. fitness center next to the main clubhouse is one of the largest in Texas, featuring state-of-the-art equipment and personal training, where members can choose from over 40 complimentary classes. With the slogan "Keep Austin Weird," this laid-back Texas city celebrates casual living and outdoor activities. Its downtown core was planned on a grid in the late 1830s, and it has seen a boom in high-rise residential and commercial space over the last decade. The city is a hub for live music, hosting events like South by Southwest and Austin City Limits, and boasts live performances in the airport, on downtown streets, and at around 200 venues, cementing its status as the world's live music capital.

Gross revenue exceeds \$40 million, with Food and beverage accounting for \$4.7 million and annual cart and green fee revenue accounting for \$11.2 million. There are 12 Board of Governor Members.

About the Position

The Club General Manager reports to the Omni Area Managing Director and is employed by Omni, enjoying access to a portfolio of 60 hotels and a comprehensive benefits package. As the strategic business leader, the Club General Manager will oversee all aspects of Club operations to enhance our esteemed membership experience. This critical role requires strategic oversight and operational agility to ensure exceptional financial performance, member satisfaction, and team development. The Club General Manager will steer the Club's strategic direction, aligning business goals with outstanding service standards, and oversee all divisions of the Club's operation, driving success and fostering a dynamic leadership team. Responsibilities include leading long-term planning, such as business, capital, and budgeting strategies, to secure the Club's legacy, cultivating a leadership team that promotes career development and operational excellence consistent with Omni culture and objectives, and actively engaging with members to strengthen relationships and enhance the Club's reputation. The Club General Manager will catalyze excellence, inspire the team, and drive operational success, ensuring an outstanding experience for our members.

About the Ideal Candidate

The ideal candidate will be a college graduate with a bachelor's degree in business administration, hospitality management, or an equivalent field. Professional certifications such as CCM, PGA, or similar professional development achievements are highly desired. The candidate should have at least ten years in progressively responsible management positions leading up to a Club General Manager role at a private club or resort of a similar scale.

He/she should possess a proven track record of financial acumen and executive leadership experience as a Club General Manager or Chief Operating Officer at a multi-course facility. Exceptional communication and interpersonal skills, with the ability to inspire and lead a high-performing team, are essential. The ideal candidate must have a history of providing best-in-class customer service and enhancing the member experience. Experience in building budgets, managing financial metrics, processing expenses, and making necessary adjustments to attain financial goals, control costs, and increase revenues is required.

Additionally, the candidate should have successfully selected, trained, developed, and motivated a high-performing, service-oriented management team and staff, evidenced by exceptional survey results. He/she should have a proven track record in successful board and committee management, experience developing membership programming that caters to different demographic age groups, and expertise in food and beverage services, shaping and developing dining programs that meet members' needs and desires. Working experience with association/property management-related technologies to bring efficiencies, organization, and convenience to the operation and membership is also required.

Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact Patrick Finlen at 203.319.8228 or by email at Pat@denehyctp.com.