



About the Club: Luxurious yet unpretentious, Jonathan's Landing Golf Club is the ideal South Florida destination for those looking to combine relaxation with an active lifestyle.



Jonathan's Landing Golf Club, a premier golf, tennis, and fitness community in picturesque Jupiter, Florida, is seeking a dynamic and experienced Golf Retail Manager to lead our golf shop operations. The ideal candidate will have a passion for golf, a keen eye for merchandising, and a commitment to delivering exceptional customer service. This role involves managing all aspects of the golf shop, including inventory control, staff supervision, sales strategies, and financial performance, to ensure an outstanding retail experience for our members and guests.

Position Overview: We are seeking a dynamic and experienced Golf Retail Manager to lead our golf shop operations. The ideal candidate will have a passion for golf, a keen eye for merchandising, and a commitment to delivering exceptional customer service. This role involves managing all aspects of the golf shop, including inventory control, staff supervision, sales strategies, and financial performance, to ensure outstanding retail experience for our members and guests.

Key Responsibilities:

- **Retail Operations Management:** Oversee daily operations of the golf shop, ensuring efficient processes and a welcoming environment for customers.
- **Merchandising and Inventory Control:** Select, order, and display a diverse range of apparel and accessories that align with current trends and member preferences. Maintain optimal inventory levels through regular counts and analysis.
- **Sales and Promotion:** Develop and implement sales strategies, promotions, and special events to drive revenue and enhance member engagement.
- **Customer Service Excellence:** Provide personalized assistance to members and guests, addressing inquiries and resolving issues promptly to ensure satisfaction.
- **Staff Supervision and Training:** Recruit, train, and manage golf shop staff, fostering a team-oriented atmosphere focused on high-quality service and performance.
- **Financial Management:** Prepare and manage budgets, monitor sales performance, and ensure accurate financial reporting in collaboration with the accounting department.



- **Vendor Relations:** Build and maintain strong relationships with vendors and suppliers to negotiate favorable terms and stay informed about new products and industry trends.
- **Point-of-Sale System Management:** Oversee the operation and maintenance of the POS system, ensuring accurate transaction processing and reporting.

Qualifications:

- **Experience:** Minimum of 3-5 years in retail management, preferably within the golf industry.
- **Education:** High school diploma required; Bachelor's degree in Business, Marketing, or a related field preferred.
- **Skills:**
 - Leadership qualities with experience in staff training and development.
 - Strong knowledge of golf equipment, apparel, and industry trends.
 - Excellent organizational and multitasking abilities.
 - Proficiency with retail POS systems and inventory management software.
 - Exceptional customer service and interpersonal communication skills.
 - Financial acumen, including budgeting and sales analysis.
- **Availability:** Willingness to work flexible hours, including weekends and holidays, to meet the needs of the business.

Benefits:

- Competitive salary commensurate with experience.
- Quarterly percentage of sales commission based on retail performance.
- Health, dental, and vision insurance.
- 401(k) plan with company match.
- Paid time off and holidays.
- Holiday bonus.
- Employee discounts on merchandise and club services.

How to Apply:

Interested candidates are invited to submit their resume and cover letter detailing relevant experience to hr@jonathanslanding.com or apply through our Career page: <https://www.jonathanslanding.com/careers>